

EXPRESSION OF INTEREST (EOI)

To

CONDUCT A COMPREHENSIVE STUDY AND PREPARE A
RESTRUCTURING PROPOSAL FOR THE COMPANY

REHABILITATION PLANTATIONS LIMITED

(A joint Venture of Govt. of India & Govt. Of Kerala)

PUNALUR, KOLLAM DISTRICT, KERALA – 691305

1. LETTER OF INVITATION

REHABILITATION PLANTATIONS LIMITED

(A joint Venture of Govt. of India & Govt. Of Kerala)

PUNALUR, KOLLAM DISTRICT, KERALA – 691305

No. RPL/F/-3003-A/2019

Dated: 19.07.2019

Dear Sir/Madam,

Rehabilitation Plantations Limited, a Government Company primarily engaged in the maintenance of Rubber plantations, invites Expression of Interest (EOI) from leading Consultants/consulting agencies for conducting a Restructuring Study and to prepare a detailed proposal for restructuring the activities and human resources of the company for effective and sustainable utilization of its existing resources

The details of qualification criteria, submission requirement, brief objective & scope of work and method of evaluation etc. are available on the Company website www.rplkerala.com

Further queries, if any, may be referred in writing to Finance Manager, Rehabilitation plantations Ltd., Punalur 691 305, Kerala or at email fmrpl2018@gmail.com

Last date for submission of EOI is 20th August 2019 and the responses may be submitted to the Managing Director, Rehabilitation plantations Ltd., Punalur 691 305, Kerala in a sealed envelope so as to reach by 20.08.2019 17.00 Hrs.

Yours faithfully,

Managing Director
Rehabilitation Plantations Limited

2. BACKGROUND

Rehabilitation Plantations Limited or RPL, as it is popularly known is a Joint Venture of Government of India and Government of Kerala, set up in 1972 with the noble objective of rehabilitating the repatriates from Sri Lanka. Being the major holder (60%) Kerala Government is holding the administrative control over the company. The Shastri-Sirimaoo Agreement in 1964 necessitated the repatriation of about six lakhs of people of Indian origin from Sri Lanka. Plantation Scheme, being labour intensive, is one of the most successful schemes implemented by the Government of India to rehabilitate the repatriates.

The Rubber Plantation Scheme for resettlement has its beginning in Kerala with the Kerala Forest Department. The Kerala Forest Department raised its first plantation in Ayiranallur Estate during 1972 and in Kulathupuzha Estate during 1973. In order to mobilize additional finance by way of institutional finance and to relieve the strain on the public exchequer, the Rubber Plantation Scheme of Kerala Forest Department was converted into a limited company 'REHABILITATION PLANTATIONS LIMITED' on 5th May 1976. The authorized capital of the company Rs. 350 lakhs and the paid-up capital as on date stood at Rs.339.27 lakhs. The reserve and surplus accumulated up to 31st March 2018 amounted to Rs.15139.51 lakhs.

Rehabilitation Plantations Limited achieved the target of resettlement of 675 repatriate families of Indian origin from Sri Lanka during March 1983 and another 25 families were absorbed in 1990. The company provides permanent employment to two eligible members of each resettled repatriate family and the total number of workers now employed by the company is about 1,200.

Spread over approx. 2070 hectares of land, the company's plantations in Ayiranallur and Kulathupuzha in Kollam district are rated to be among the best in India. RPL is India's first plantation Company to get ISO Certification for Quality and Environment Management Systems.

Over the years RPL, has built up a market strategy enabling it to become a market leader in the sale of 60% centrifuged latex with BIS standard. The company sells about 2000 MT of high quality centrifuged latex per annum.

Value addition to the produce of RPL is carried out at the latex centrifuging factory at Kulathupuzha established in 1984. Presently, there are four centrifuging machines having a daily production capacity of 14MT.

RPL marched ahead in August 1990 in its endeavour to make maximum utilization of the resources available by establishing a Crumb Rubber factory (ISNR) at Kulathupuzha in consultation with the Rubber Board. This Factory produces all grades of Crumb Rubber like ISNR 10, 20 and 50. The annual capacity of the factory is 1800 MT. During 2008-09, a major modernization scheme of this factory was

completed, thus paving the way for saving energy, bringing down the use of fossil fuel and contributing towards a cooler earth.

Of late, RPL has also started purchasing latex from outside sources for procession of 60% CENEX in order to utilize its capacity to the maximum. Company is now in a position to supply low ammoniated latex (LATZ) aimed at specific markets. Sales also include various forms of dry rubber like Crepe, Skim and Pit. With an aggressive and reliable marketing wing, RPL has gained customers all over the country which include organizations like HLL Life care Limited VSSC having the most stringent quality specification for the procurement of raw-materials in the country. A full-fledged laboratory with imported testing equipments is set up for testing the quality of RPL's products. RPL is also having authorized agents for sale at strategic locations spread all over the country. Today, RPL is enjoying the status of one of the top natural rubber producers in India and the RPL brand has become a synonym for quality and reliability in the Rubber Market.

The Rubber Sheeting Factory of the Company is producing footwear quality sheeting of thickness from 1.5 to 10 mm and mottled sheeting. Export quality sheets are also manufactured in this factory.

The replanting activities of the Company have commenced during 2001 in both the estates as per schedule and the same has been completed in 2017

Though the Company could perform substantially well in the past, the company is in loss for the last three years

3. AIMS & OBJECTIVES

The objective of restructuring study is to seek professional opinion on the requirement of restructuring the activities of the Company and to make the company profitable by effective and sustainable utilization of its resources viz. manpower, land etc.

4. VENUE & DEADLINE FOR SUBMISSION OF EOI

Proposal, in its complete form in all respects as specified in the EOI, must be submitted to RPL at the address specified herein earlier. In exceptional circumstances and at its discretion, **RPL may extend the deadline for submission of proposals by issuing an amendment to be made available on the RPL website, in which case all rights and obligations of RPL and the bidders previously subject to the original deadline will thereafter be subject to the deadline as extended.**

5. VALIDITY OF OFFER

The offer for EOI as per this document shall be valid for a period of three (3) months initially which may be extended further if required by RPL.

6. QUALIFICATION CRITERIA

Following will be the minimum pre-qualification criteria. Each eligible consultant should possess all the following pre-qualification criteria. Responses not meeting the minimum pre-qualification criteria will be rejected and will not be evaluated

1. Pre-qualification Criteria	Supporting Compliance document
The applicant shall be a firm/ company/ partnership/ proprietorship firm registered under the Companies Act, 2013/ the partnership Act, 1932 and who have their registered offices in India	Copy of Certificate of incorporation and Partnership Deed, if any
2. The firm should be in the business of providing similar consultancy services for at least 03 years as on 31.03.2019.	Certificate by Authorized Signatory of the Bidder's organization
3. The Bidder shall have experience of providing Three similar completed consultancy services to Central Govt./ State Govt./PSUs/reputed private companies in India	Copy of Work Order / Contract/Successful completion certificate
4. The consultancy firm should have at least 02 full time consultants on its pay rolls	Certificate by Statutory Auditor or Authorized Signatory of the Bidder's organization
5. The firm should not be blacklisted by any Central Govt. / State Govt. / PSU/Govt. Bodies	Certificate signed by the Authorized signatory
6. PAN No. / GST Registration Certificate	Copy of Certificate to be enclosed.

7. EVALUATION CRITERIA

- a. Screening of EOIs shall be carried out as per eligibility conditions mentioned in this document and based on verification of testimonials submitted
- b. EOI will be evaluated for short listing inter alia based on their past experience of handling similar type of project, strength of their man power, etc.
- c. Short listed agencies will be issued Bid Documents and asked to submit their price proposal.

A pre-Bid meeting will be conducted at the registered office of the Company at Punalur on 12.08.2019, 11.00 Hrs.

8. CONDITIONS UNDER WHICH EOI IS ISSUED

The EOI is not an offer and is issued with no commitment. RPL reserves the right to withdraw EOI and or vary any part thereof at any stage. RPL further reserves the right to disqualify any bidder, should it be so necessary at any stage

9. TIME SCHEDULE

A draft restructuring proposal should be submitted within 2 months of the date of signing of agreement. RPL will offer its comments on the draft proposal within 15 days from the date of submission of draft proposal. The consultant shall submit the final proposal within 3 months of the date of signing of agreement, after taking into account the comments and other factors, if any.

10. LAST DATE OF SUBMISSION OF EOI

The last date of submission of EOI is **20.08.2019**

Bid Opening Date & Time is **26.08.2019 at 11:00 Hrs.**